

**West Orange Public Schools  
West Orange, New Jersey 07052**

**BID SUMMARY AND CONTRACT AWARD RECOMMENDATION**

On authorization of the Business Administrator formal bids were solicited for Snow Removal Services Bid 16-09. This solicitation was made by advertised Public Notice appearing in the Star Ledger on October 27, 2015.

Bids were sent to the following vendors:

Hoimark-Lembo Paving                      American Asphalt & Milling Services

Sealed bids were opened and read aloud on Friday, November 13, 2015 at 11:00AM at the Administration Building Room 103.

Those in attendance were:

<u>Name</u>	<u>Firm</u>
Grace Yeo	WOBOE
Robert Csigi	WOBOE
Kathy McCormick	WOBOE
Justo Rivera	American Asphalt

Proposals were received for an hourly and annual rate for snow removal. The results are as follows:

Hoimark-Lembo Paving	Equipment Average Hourly Rate	\$203.75 per hour
	Estimated Hours for a 0" -4" snow fall	40 hours
	Cost per Average 0" – 4" snow fall	\$8,150
	Annual Flat Rate	\$124,999
Hourly rate (\$203.75) determination:	16 ton vehicle (\$225), 18 ton vehicle (\$225), 12 ton vehicle (\$190), 7.5 ton vehicle (\$175) $\$815/4 = \$203.75$	

American Asphalt	Equipment Average Hourly Rate	\$140.00 per hour
	Estimated Hours for a 0" -4" snow fall	160 hours
	Cost per Average 0" – 4" snow fall	\$22,400
	Annual Flat Rate	\$372,400
Hourly rate (\$140.00) determination:	All vehicles (12.5 ton) used will be at a rate of \$140.00 per hour	

Recommend award of a contract for Snow Removal Services to Hoimark-Lembo Paving, West Orange, NJ for an hourly rate for a 16 ton vehicle with driver (\$225), 18 ton vehicle with driver (\$225), 12 ton vehicle with driver (\$190) and 7.5 ton vehicle with driver (\$175).

Additional hourly services as needed - dump truck with driver (\$140.00) and bucket loader with operator (\$225.00).

Hoimark-Lembo Paving has a renewal option for 2016-2017 and 2017-2018 with the same hourly rates as 2015-2016.